



GERMANNA

2018-19 ANNUAL REPORT





GERMANNA IS ABOUT LOVING EACH OTHER

Germanna ranked **#1** in Virginia and **#24** in the country. Recognized as an Aspen Prize **Top 150** U.S. Community College.*

#1 Germanna. Wow. I'll let you in on the secret to our success: at Germanna, we love our students. And, I mean—truly and simply—we love each and every one of our students. Think about that statement. It's really a radical notion in these days of acrimony.

What does it mean to truly love our students? I believe it means setting our students' priorities above our own, every time. I believe it means supporting our students as they run and, occasionally, walk slowly to their futures. I believe it means never wavering in our commitment to creating an inclusive and safe environment that celebrates the diversity of our student population. Most importantly, it means removing any barrier that gets in the way of what our students can do for our communities and themselves.

Love spreads. It spreads through the support I've seen over the past year from our strong community partners. To opening the new Barbara J. Fried Center in Stafford. To the support of our colleagues and communities in keeping our food pantries stocked for food-insecure students. To the generosity shown to the Goonan Family by individual donors that helped establish a scholarship in memory of their daughter, Jennifer. And to the many individual contributions that support our Germanna Guarantee Program, which removes even the smallest barriers

to make a big difference in the lives of our students. Reflecting on this past year, I'm overwhelmed by the amount of support and love we've seen from our entire community.

“Every person at Germanna earned this ranking by providing top-notch, caring attention to our students and communities while keeping college affordable. Germanna loves our students!”

Did you wake up this morning wanting to make the world a better place? Germanna is a great place to start. Your support changes the lives of our students and their families—every day.

From grateful hearts, thank you. Thank you for all you've done over this past year and all you'll do in the year to come. Germanna loves you, too.

Spread the love,

Dr. Janet Gullickson, President

*2019 Survey published by WalletHub. The Aspen Institute College Excellence Program.

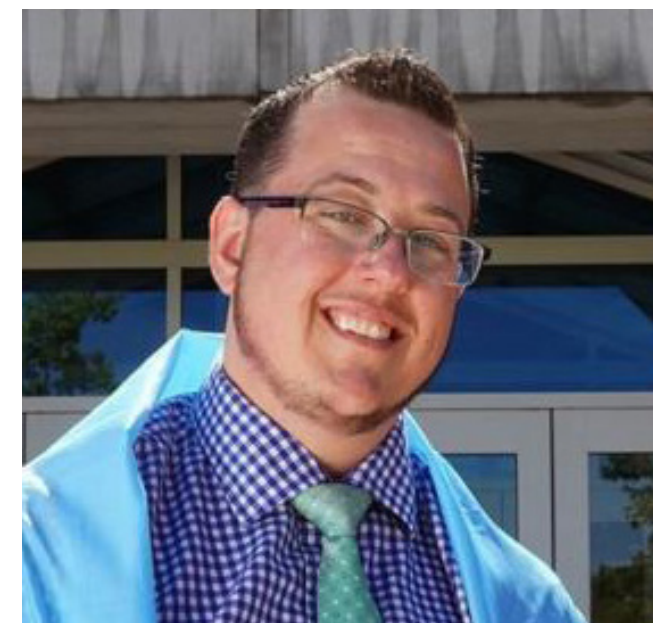
“By going to a community college before transferring to a university, I was able to keep costs down.”

~ Kevin Dillard, Germanna grad, President and CEO of LifeCare Medical Transports



GERMANNA IS ABOUT OUR STUDENTS

Students: 12,942 • Full-time: 31% • Part-time: 69%
Female: 60% • Male: 40% • Ages: under 25 77% • 25+ 23%



“Our (SGA) goals this year are to promote more student involvement, promote a connection between students and student organization members and help develop resources for students in need. Being the voice of the students is a great opportunity and holds a lot of responsibility—a responsibility that the Student Government Association is eager to show we can handle.”

~ Jessie Harper, SGA President



“At Germanna, there’s a sense of very genuine friendliness. I feel there is more inclusion and diversity here than other colleges I’ve attended, including students and faculty welcoming students who are older. I applaud that. It’s important to teach this is the way it should be — respectful of others and their differences.”

*~ Lorain Alonso, Air Force veteran,
Phi Theta Kappa Honors Society President*

GERMANNA IS ABOUT EXCELLENCE

Full-time faculty: **86** • Adjunct faculty: **247**

Average class size: **<20** • Student faculty ratio: **22 to 1**



“The National Security Agency and Department of Homeland Security (National Center of Academic Excellence in Cyber Defense Education) designation will open up more opportunities for our students to expand their skills through academic programs, internships, conferences and other initiatives.”

~ Diana Merkel, Faculty, Information Systems Technology



“Just seeing someone who looks like you and understands what you’re going through makes a difference. The first teacher to challenge me was my Algebra II teacher. He was the first African American teacher I had. He told me, ‘You can be great. It just takes time and practice.’ He pushed me to go down the STEM track.”

~ Nathaniel Mewborn, Faculty, Mathematics



“I work with wonderful people whom I greatly respect. I have grown as a teacher, leader, and as a person working at Germanna.”

~ April Morgan, Faculty, Nursing

BARBARA J. FRIED CENTER



“Just because they didn’t have the opportunity, doesn’t mean they didn’t know education is important.”

~ Barbara J. Fried, Philanthropist

GERMANNA IS ABOUT COMMUNITY

One of **twenty-three** Virginia community colleges.
Serving **seven** counties and **one** city through
two campuses and **five** centers.

CAMPUSES

- A** Fredericksburg Area Campus
- B** Locust Grove Campus

CENTERS

- C** Automotive Technology Center
- D** Barbara J. Fried Center
- E** Caroline Center
- F** Daniel Technology Center
- G** Fredericksburg Center for Advanced Technology



THE BARBARA J. FRIED CENTER, STAFFORD VA

The Fried family’s \$1 million gift in 2015 was the first step towards establishing a permanent center in Stafford County. Classes were first held at the Center in June 2018. A ribbon-cutting and dedication were held in September 2019 in honor of Barbara J. Fried and her family. This is the first building at Germanna to be named after a woman.

GERMANNA IS ABOUT INNOVATION

Innovation is at the heart of all that we do. Programs and classes are designed to meet our communities' diverse and changing needs.



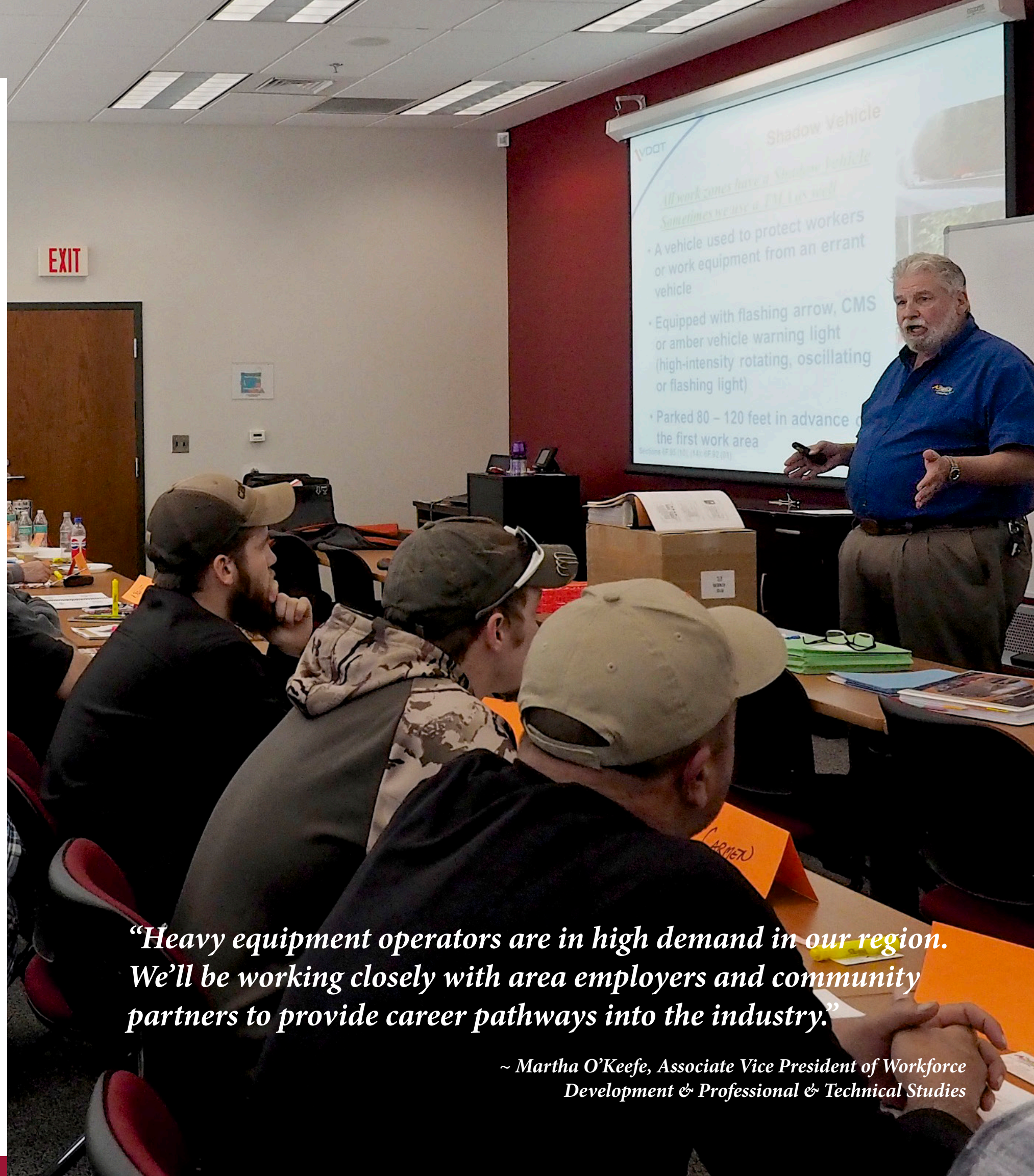
EXCELLENCE IN CYBERSECURITY

This year, we were honored to be designated as a National Center of Academic Excellence in Cyber Defense Education by the National Security Agency and Department of Homeland Security. No small feat, this designation is only awarded after meeting a demanding set of standards, comprehensive assessment analysis and demonstrating an innovative and interdisciplinary curriculum focused on cybersecurity, networking, information technology and computer science.



VIRTUAL TRAINING

Our dynamic Fredericksburg Center for Advanced Technology is home to a new Heavy Equipment Operator training program utilizing cutting-edge virtual simulators to train and certify aspiring operators. The project, in collaboration with the Heavy Construction Contractors Association and the Virginia Asphalt Association, was made possible by a \$1.4 million Virginia Community College System grant shared between Germanna and two other colleges.



“Heavy equipment operators are in high demand in our region. We’ll be working closely with area employers and community partners to provide career pathways into the industry.”

~ Martha O’Keefe, Associate Vice President of Workforce Development & Professional & Technical Studies

THANK YOU FOR YOUR SUPPORT

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Zach Higdon
Zamora Boxing Gym, LLC

“Loving our students means making sure they have all the resources they need to be successful. And this goes beyond just tuition assistance.”

~ Pam Frederick, Dean of Student Development

GERMANNA CARES

Success in the classroom isn't enough. We're committed to removing financial and personal barriers including food insecurity, housing instability, unreliable transportation and limited access to technology.



HELPING SOLVE HUNGER

Our food pantry has served nearly 1,243 individuals. In addition to fresh and shelf-stable foods, the pantry is stocked with hygiene products and baby supplies. The Fredericksburg Area Campus pantry opened two years ago in collaboration with the Fredericksburg Food Bank and now partners with local farm, Little Green Farm, for fresh produce and Dr. Yum for nutritional guidance. This year, the pantry expanded to our Locust Grove Campus through the generous support of the Lake of the Woods Lion's Club.



REMOVING BARRIERS TO SUCCESS

Our Early College programs offer academically exceptional high school and home-schooled students a rigorous college experience. Saving both time and money, successful students earn their high school diploma and transferable associate degree simultaneously. The cost of student's tuition, fees and supplies are partially or completely covered through the support of our donors. In addition, students receive personal support through mentoring, counseling, coaching, tutoring, college visits, and unique cultural experiences.



GERMANNA IS ABOUT PARTNERSHIPS

Individuals and families. Employers and industry leaders. Philanthropists and community organizations. K-12 and 4-year colleges and universities.

K-12 PARTNERSHIP PROVIDES ACCESS
Our selective Germanna Scholars dual enrollment program allowed 49 Culpeper County Public School students the opportunity to take college-level classes while still in high school. Through the generous support of the Joe and Linda Daniel family, participating students received scholarships that helped cover the cost of the students' tuition and fees.

This ongoing collaboration between Germanna and our K-12 partner provides an affordable pathway to college for academically exceptional students.



INDUSTRY PARTNERS MAKE A BIG IMPACT

Atlantic Builders donated the proceeds from the sale of a new home to the Germanna Community College Educational Foundation in November 2019. The sale of the home was the second largest amount Atlantic Builders has donated as part of an ongoing philanthropic program. Work on the home began in March and was completed in June with the construction work donated by Atlantic Builders' trade partners.

A CLOSE PARTNERSHIP WITH A TOP UNIVERSITY

Our partnership with the University of Mary Washington has never been stronger. A newly signed agreement with UMW ensures a seamless transfer experience for our students pursuing a transfer degree. We also have other agreements with UMW. Adult learners are able to transfer and complete their bachelor's degree through UMW's unique *Bachelor of Liberal Studies* program. Students may also co-enroll and take UMW classes at Germanna's low tuition rates.

“Frank worked tirelessly to expand the college during his nearly 20 years as president. I will always remember him for his dedication to our community and, personally, as a dear friend.”

*~ Bruce Davis,
Germanna Community College
Educational Foundation*

GERMANNA IS ABOUT HONORING OUR PAST

For fifty years now, we’ve provided our community access to a high-quality and affordable education.



Bruce Davis & Frank Turnage, July 7, 2018

HONORING PRESIDENT FRANK TURNAGE, VISIONARY LEADER

“Frank” Francis Shirley Turnage, served as our longest-serving president from 1986-2007. Frank’s impact on the college is undeniable. Through his leadership, Frank was instrumental in securing the Fredericksburg Area Campus in Spotsylvania County and Daniel Technology Center in Culpeper County. Frank’s impact is seen and felt all around us. Frank passed away earlier this year and will be remembered for his lasting contributions to the college.

- 1970**
 - Germanna opens its doors
 - Locust Grove Campus opens
- 1997**
 - Fredericksburg Area Campus opens
- 2004**
 - Fredericksburg Area Campus, building 2 opens
- 2006**
 - Daniel Technology Center opens
- 2009**
 - Stafford Center opens
- 2012**
 - Fredericksburg Area Campus, building 3, parking garage and Automotive Tech Center open
- 2016**
 - Caroline Workforce Center opens
- 2017**
 - Fredericksburg Center for Advanced Technology opens
- 2018**
 - Barbara J. Fried Center opens
- 2020**
 - New Locust Grove Campus construction begins

GERMANNA IS ABOUT SUPPORT

Our students often balance family life, jobs and other responsibilities in addition to their academic work. We do all we can to support them along the way.



SCHOLARSHIPS CHANGE LIVES

Individuals and families touch our students in big ways through the establishment of scholarships. With over 150 scholarships available to qualified students, the Foundation awarded \$125,000, touching the lives of nearly 140 students. In 2018, with the blessing of the Goonan family and through the support of individual donors, *The Jennifer Goonan Memorial Scholarship* was established in memory of their daughter, Jennifer.



THE GERMANNA GUARANTEE

This innovative scholarship program awards financial assistance to deserving students when their need is most critical, keeping students on a pathway towards finishing their degree. Recognizing that removing even the smallest barrier has a big impact, this new process has played an integral role in recent enrollment increases. The foundation awarded nearly \$200,000 dollars to over 500 students.

“At Germanna, we love our students. And I’m proud of the role the Foundation plays in the lives of our students by providing over half-a-million dollars annually in financial support.”

*~ Dr. Tiffany Ray,
Vice President of Student Services*



FOUNDATION IMPACT



“Wow. What an incredible year it has been for Germanna Community College and the Educational Foundation.

I would like to thank our incredible Board of Directors, our donors, students, staff, faculty and volunteers. Though we all come from different backgrounds, we all work together towards one common mission: to help Germanna. Thank you!”

~ Brooke Miller, President, Educational Foundation



“It is my pleasure to serve as President of the Germanna Community College Real Estate Foundation. The Real Estate Foundation was established to oversee a broad range of real estate holdings for the benefit of Germanna.

Please consider the Real Estate Foundation in your giving strategies, so we can continue to support such a wonderful institution.”

~ Jack Rowley, President, Real Estate Foundation

Our annual Scholarship Monte Carlo, Golf Tournament and Distinguished Philanthropist of the Year events are a fun way to support our students, the mission of the College and our community.



Golf Tournament
10/22/18 • Raised \$23,000



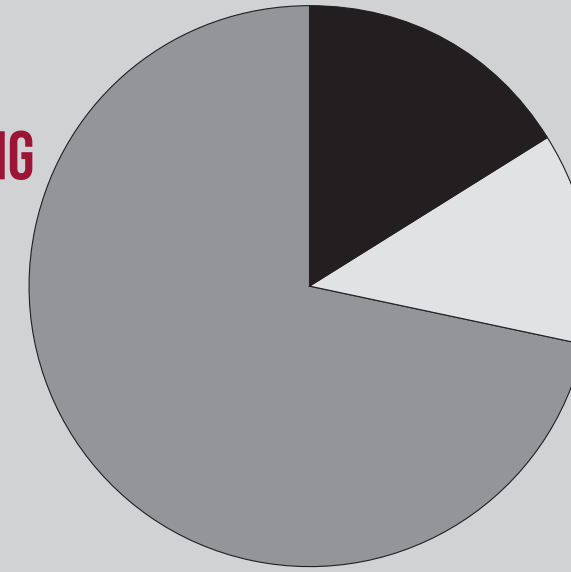
Distinguished Philanthropist of the Year
11/7/18 • Raised \$30,000



Scholarship Monte Carlo
4/27/19 • Raised \$700,000

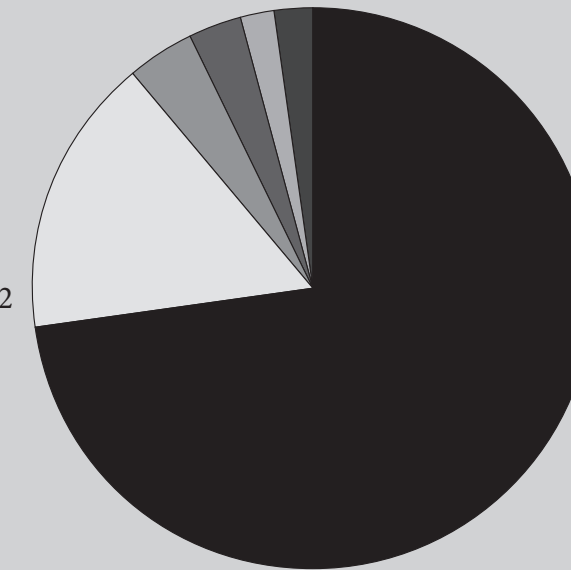
SOURCE OF FUNDING

Events: \$331,475
GCC: \$437,563
Contributions: \$1,938,817

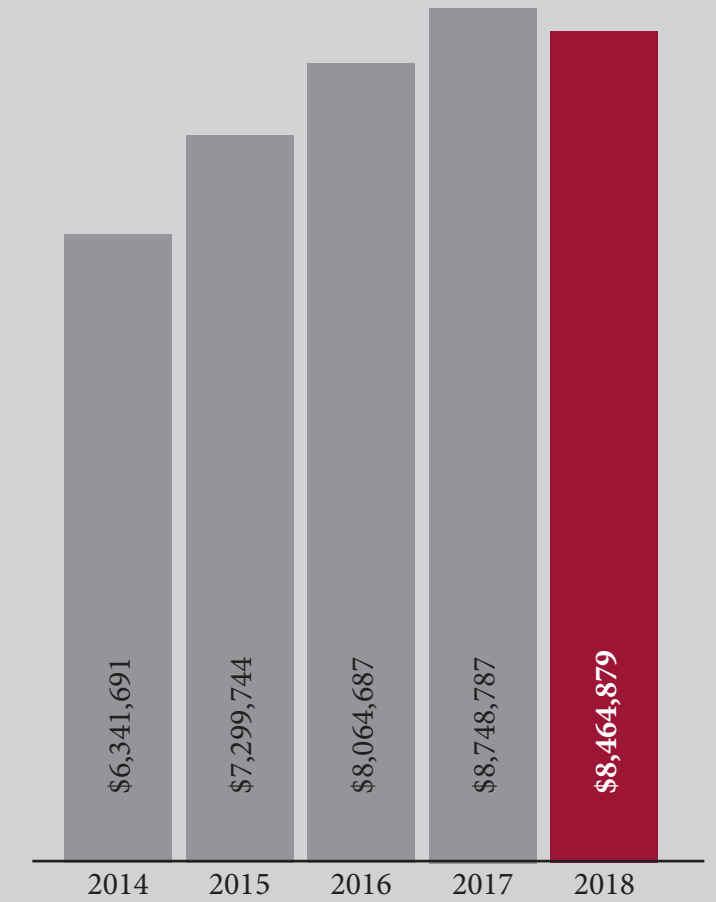


ASSETS

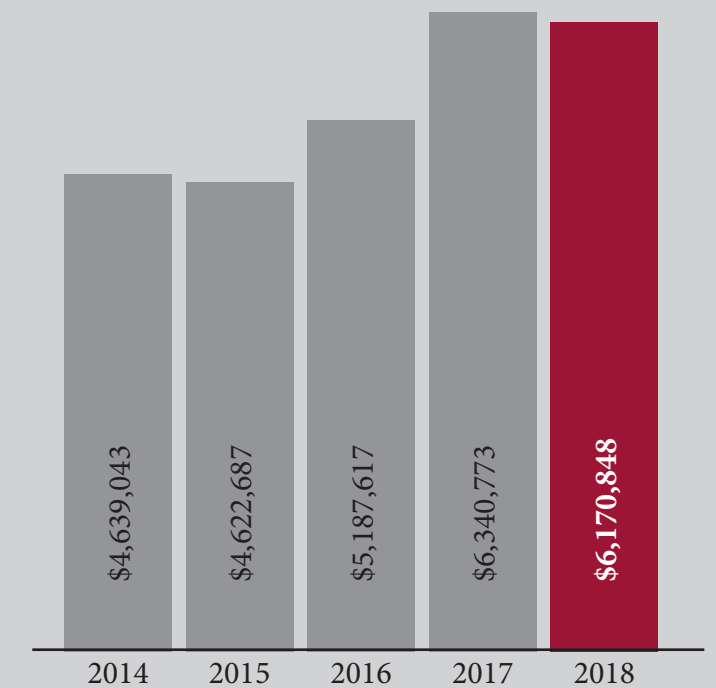
Investments: \$6,170,848
Land: \$1,357,728
Pledges/Rec/Life Ins: \$367,012
Art: \$312,980
Cash: \$241,728
Other: \$14,583



TOTAL FOUNDATION ASSETS



MARKETABLE SECURITIES



BUSINESS PARTNERS THANK YOU



Foundation figures based on 2018 calendar year.

Thank you for your continued support.

GERMANNA.EDU/DONATE